



THE OFFICIAL NEWSLETTER OF ALUMI-GUARD,  
MANUFACTURER OF MAINTENANCE-FREE POWDER COATED ALUMINUM FENCE & RAILING

WWW.ALUMI-GUARD.COM

ALL ALUMI-GUARD PRODUCTS  
ARE MANUFACTURED IN THE USA



WINTER 2015 EDITION



Photo: Alumi-Guard

People You  
Should Know...  
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# ALUMI-NATION



"Barrette has been unwavering in their support..."  
Bill's Bulletin, Page 2

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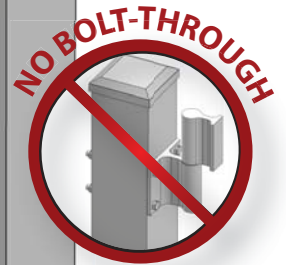
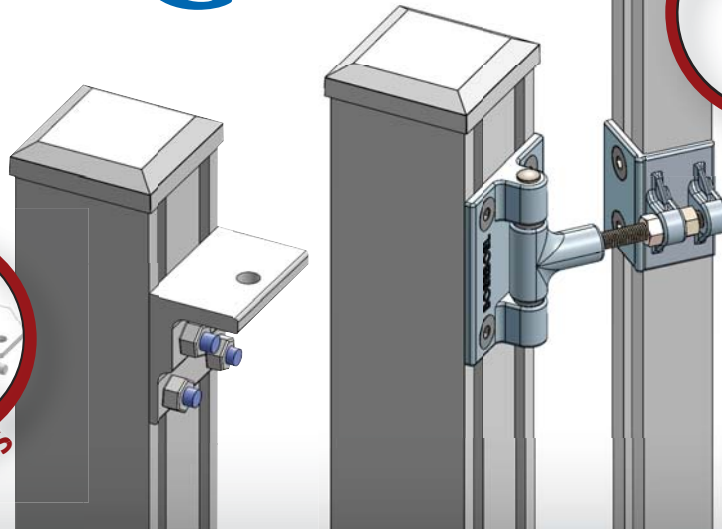
## A New Year Brings New Products

### Adjusti-Gate Revolutionizes the Fence Industry!

### You asked... We listened.

Introducing the all new, groundbreaking adjustable gate system: Adjusti-Gate™ by Alumi-Guard. Demanded by customers and developed by our engineers, the newly patented Adjusti-Gate™ system eliminates unsightly u-bolts and bolt-throughs - providing maximum adjustability for installers.

Ask your territory manager about the new Adjusti-Gate™ system or contact our customer service department at 877-258-6448 for more information.



DEBUTING AT  
FENCETECH'15  
Feb 4-6  
Orange County Convention Center  
Orlando, Florida!  
BOOTH #233

### Special Feature to Alumi-Guard Community News

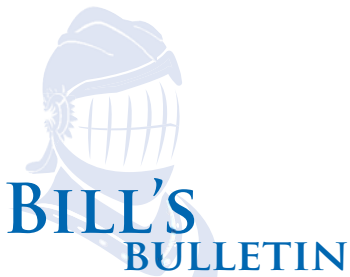
## Alumi-Guard helps local youth achieve Eagle Scout

*Patrick Aitken, of Boy Scout Troop 60, receives the coveted award on Saturday, May 24, 2014 during a Boy Scouts of America Ceremony with Alumi-Guard in Attendance*

Patrick Aitken began his Eagle Scout Service Project in August of 2013 with the goal of replacing a fence around Our Lady Queen of Peace Church in New Port Richey, Florida...*(continued on page 3)*

Patrick Aitken poses behind the completed fence project. (Photo courtesy of the Aitken family).





I hope everyone reading this had a happy and safe holiday season. I also hope you're looking forward to 2015 as much as we are here at Alumi-Guard.

As many of you remember, we integrated with Barrette in February of last year and the relationship has been very beneficial to both companies. Barrette has been unwavering in their support, and has allowed Alumi-Guard to continue to operate as we always have – but with the added benefit of Barrette's vast resources. We couldn't have asked for a better company to partner up with as we look to expand and improve our business for many years to come.

*"Barrette has been unwavering in their support, and has allowed Alumi-Guard to continue to operate as we always have - but with the added benefit of Barrette's vast resources."*

With the help of Barrette, we have a lot of great new products and services we'll be debuting at Fencetech'15 and beyond. We are opening distribution centers in Flint, MI and Galloway, NJ, with an additional location in Riverside, CA that will hopefully open by the end of the year. This will allow us to better serve each of those areas and cut down on the Quick Ship lead times. We are also proud to announce our new t-slot hinge, "Adjusti-Gate™ System." The new hinge and post design will allow for maximum adjustability on both estate gates and slide gates (see page 1 and our Spotlight section). The newly patented, revolutionary Adjusti-Gate™ System will make its debut during FenceTech'15 at the Orlando Florida Convention Center – so, stop by Alumi-Guard booth #233 for this exciting, historical event. If you're unable to make it to Orlando this year, please contact your territory manager for more details.

Thanks to everyone for making 2014 a great year. Have a happy and prosperous 2015 and keep on fencing!

Sincerely,

Bill Woodard



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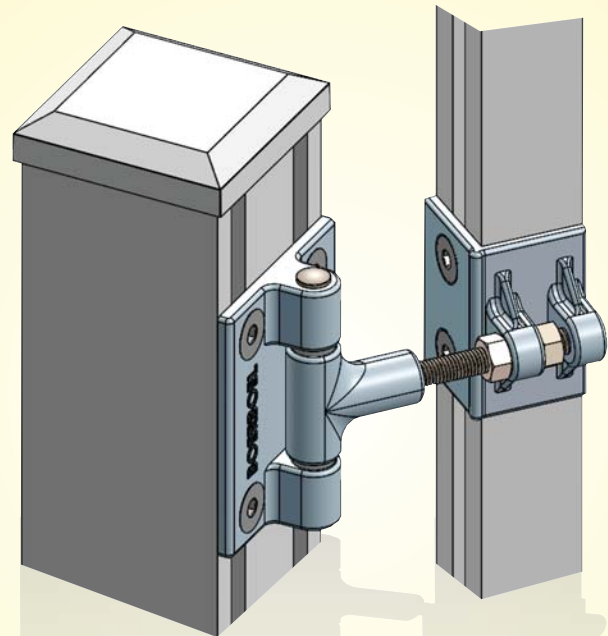
*If you are interested in additional information regarding any of our new products and services - or if you have any questions or comments you would like to share with us, please contact our customer service department at 877-258-6448.*

## Product Spotlight



### *Introducing Adjusti-Gate™ with the New Adjusti-Gate™ Hinge System*

Alumi-Guard is proud to introduce the Adjusti-Gate Hinge for the new T-slot post. The new Adjusti-Gate Hinge system, made by Boerboel, allows for maximum adjustability and will fit both slide and swing gates.



**BOERBOEL**  
Gate Solutions

### *About Boerboel Gate Solutions:*

Like a loyal guard dog, Boerboel gate hardware products are strong and dependable. Ideal for security, safety or convenience, Boerboel's innovative hinges, latches, drop rods and other gate accessories are the perfect complement to any gate.

*Alumi-Guard is currently taking orders for all of the new products. Pricing is available from your Territory Manager or through Alumi-Guard Customer Service.*

Photos: Alumi-Guard

## People You Should Know

### Introducing Jared Waring

Jared Waring is a Professional Engineer for Alumi-Guard having joined us in September 2014. He has been working in the Engineering field since 2006. Prior to receiving his degree in 2006, Jared served in the Air Force and worked in the Technical Support for several years.

Before joining Alumi-Guard, Jared lived in Texas for the past 15 years and most recently was employed by an oil field services company.

Jared holds the distinctive title of Model Engineer and is certified by NCEES (National Council of Examiners for Engineering) in multiple states.

Born and raised in Florida, Jared, along with his wife and daughter, is happy to return to the Sunshine State!

Jared and his team, Engineering and CAD drafting, look forward to the challenges of new products in the upcoming year and beyond.



Photo: Alumi-Guard

### Did you know.....

"With fences, Americans define themselves, their neighborhoods, and their country . . . beginning with their own yards. Fences can create order and cause conflict; they can include and exclude. They can build unity and be tools of intolerance. From picket fences surrounding a yard and gates enclosing a neighborhood, to walls bounding a nation, fences express the values of communities. They reflect how we feel about our next-door neighbors as well as our national neighbors. Fences help define who and what we are."

*Between Fences Exhibit, Museum on Main Street, Smithsonian Institution, Washington, DC*



*Alumi-Guard helps local youth Achieve Eagle Scout (continued from page 1)..*

Patrick coordinated with Rodney Matthews of AAA Price Rite Fencing who assisted with the measurements and consulted Alumi-Guard for pricing on various grades. Through donations from family, friends, local businesses and a number of fundraising events, Patrick secured funding for the project.

The installation of 300 feet of fence was completed in less than 5 hours by two teams consisting of family, friends and Boy Scout Troop 60. The entire project took 1.5 years to complete, over \$ 5,000.00 and 325 hours of Patrick's time.

Alumi-Guard is honored to be a part of this rare accomplishment and we salute Patrick Aitken for his remarkable achievement.

*Eagle Scout is the highest rank attainable in the Boy Scout program of the BSA, (Boys Scouts of America). Since its introduction in 1911, 2.7 million scouts (only 6%), have earned the rank of Eagle Scout. Notable past recipients of the award include: Neil Armstrong, Sam Walton, J.W. Marriott Jr., Michael Bloomberg, Gerald Ford, Steven Spielberg, Robert Gates, and Bill Bradley.*

*Pictured: Patrick Aitken presents a Certificate of Appreciation to Chip Howison of Alumi-Guard. Photo: Alumi-Guard*

## ALUMI-GUARD 2015 TRADE SHOW EVENTS

February 4-6, 2015 - FenceTech'15 - Booth # 233  
*Orange County Convention Center, Orlando, Florida*

February 9-11, 2015 - NAFCA 2015  
*Inn on the Lakes - Fence Training School, Sebring, Florida*

May 14-16, 2015 - AIA National Convention - Booth # 3741  
*Georgia World Congress Center, Atlanta, Georgia*

July 30-August 1, 2015 - FLASLA 2015 - Booth # 002  
*Renaissance Orlando at SeaWorld, Orlando, Florida*

October 1-2, 2015 - CSI Construct 2015 - Booth # 630  
*America's Center, St. Louis, Missouri*

November 7-8, 2015 - ASLA National Expo - Booth # 1325  
*McCormick Place, Chicago, Illinois*

*Please contact Alumi-Guard's Customer Service department at 877-258-6448 for more information on these and other exciting events!*

## Alumi-Guard's Wellness Initiative +

### "Get a Shot. Give a Shot"

Recently, a Walgreen's pharmacist was on-site at the Alumi-Guard facility where approximately 35 employees



Photo: Alumi-Guard

participated in flu and pneumonia vaccines. Each employee that was vaccinated helped provide a lifesaving vaccine to a child in a developing country through the UN Foundation's Shot @ Life Program. All vaccines were free of charge for those employees enrolled in the company health care plan.

## Employee News & Events

### The Kiwanis Club of Brooksville

### 40th ANNUAL PARADE



Alumi-Guard participated in the 40th annual Brooksville parade in historic downtown Brooksville on December 13th. The parade was sponsored by The Kiwanis Club of Brooksville, an organization that specializes in community service projects.

The Alumi-Guard/Barrette float was a great success and a good time was had by all!

Photo: Alumi-Guard



Chip Howison, of Alumi-Guard presented a \$1,500.00 check during Alumi-Guard's annual Christmas Luncheon to Ron Van Matre, the Executive Director of People Helping People.

People Helping People (PHP) in Hernando County, FL is a local, non-profit, interfaith community serving those in need. PHP was established in 2009, to provide food and basic necessities for those who are impoverished or disadvantaged. They are an all-volunteer organization dedicated to making a difference in the fight against hunger in Hernando County. The funds will help the organization provide services to people in need within the community.



**PEOPLE HELPING PEOPLE**  
In Hernando County



Photo: Alumi-Guard



## ALUMI-GUARD SERVICE AWARDS



*Congratulations to All of Our 2014 Service Award Recipients!*

### Jeff Bemis Receives Award for Twenty-five Years of Service

Jeff Bemis, Maintenance Manager, was recently recognized for 25 years of service! Jeff began working with Bill Woodard back in 1989 in another business venture which eventually launched Alumi-Guard. Jeff received an engraved plaque as well as a token of appreciation and a standing ovation from his fellow employees; thank you Jeff!!



### Ten-Year Service Award Recipients



**LARRY PECK**  
10 YEARS OF SERVICE AWARD



**DAVE BEITER**  
10 YEARS OF SERVICE AWARD



**GERMAN LOPEZ-GONZALEZ**  
10 YEARS OF SERVICE AWARD



**ERNE WEGNER**  
10 YEARS OF SERVICE AWARD

Chip Howison, Vice President of Manufacturing at Alumi-Guard, congratulates the award recipients.



**JEFF BEMIS**  
25 YEARS OF SERVICE AWARD

Bill Woodard, Vice President of Alumi-Guard, congratulates Jeff Bemis.

Photos: Alumi-Guard

