



THE OFFICIAL NEWSLETTER OF ALUMI-GUARD,  
MANUFACTURER OF MAINTENANCE-FREE POWDER COATED ALUMINUM FENCING



SPRING 2010 EDITION

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THE ALUMI-GUARD  
QUICK-SHIP  
PROGRAM

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# ALUMI-NATION



The change in seasons brings positive news...  
Bill's Bulletin, Page 2

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## The Rulers of FenceTech '10!

### Alumi-Guard Measures Up at the Annual AFA Convention in Orlando, Florida

Thanks to all who came by Alumi-Guard's booth at FenceTech. We hope you put our FenceTech giveaway, the Ruler/Calculator, to good use as this season takes off. If you were not able to make it to FenceTech this year, ask your Alumi-Guard Territory Representative about this item. We ordered plenty.



It was great visiting with old friends and meeting new ones at this year's convention. We look forward to seeing you again next year at FenceTech '11 in Las Vegas!

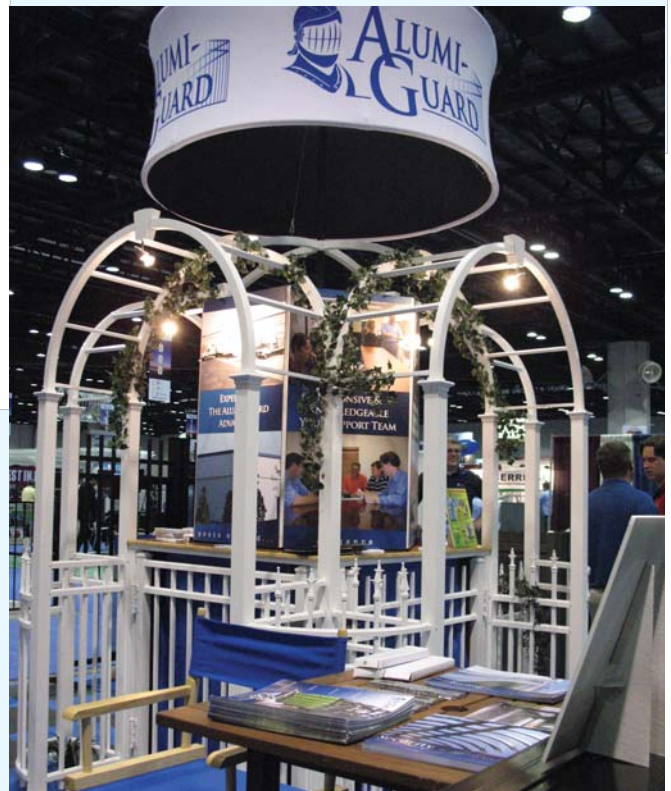
Photos: Alumi-Guard

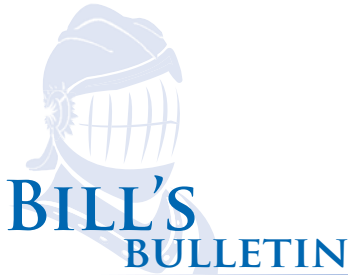


Members of the Alumi-Guard sales team await the opening of FenceTech'10 next to the new Alumi-Guard display. From left to right: Nick Woodard, Sean Russell, Pat Shaw, and Matt Nemnich. Pictured below are Matt Nemnich and Bob Krusch.



Alumi-Guard's 2010 FenceTech display featured some of our most popular ornamental aluminum products alongside our line of unique aluminum fence offerings: Railing, Chain Link Cantilever Gates, Security Fence, and Dumpster Enclosures. Of course the Alumi-Guard Ornamental product line always includes its distinctive beveled channels, industry leading U-frame gates, and its unparalleled range of options in grades, styles, and colors.





**S**pring is a time of renewal, growth and new beginnings. The warm weather has melted the snow and has brought with it positive news: The stabilization and increase of real estate values across much of our country. Since this effects all of us - this is welcome news, indeed.

This past winter was particularly brutal for our northern customers who, in many areas, had experienced record lows and snowfalls. With the ground thawed, more and more people will now be interested in filling their yards with quality fence. We've already seen an increase in the amount of orders placed and we are optimistic that Alumi-Guard, our customers, and our industry as a whole will be experiencing significant growth this year.

*"Spring is a time of renewal, growth and new beginnings."*

To assist our dealers with the growth of their businesses, we have added more items to our already expansive product line. The biggest of these is Alumi-Guard's new handrailing system. Designed much like our fence, the railing system is fully rackable and may be adjusted to any angle directly on the jobsite. The system meets the international safety code and may be installed on any building up to five stories high. In addition to our railing, we also have aluminum frame cantilever gates that may be filled with chain-link, wood, or vinyl. Of course we continue to offer our line of quickship fencing that is guaranteed to ship within five working days.

I hope everyone has a busy and prosperous season!  
Happy fencing!

Sincerely,  
Bill Woodard

*If you are interested in additional information regarding any of our new products and services - or if you have any questions or comments you would like to share with us, please contact our customer service department at 877-258-6448.*

**Did You Know...**

the Dingo Fence was built in Australia during the 1880's and stretches 3,306 miles - making it the world's longest fence?



Photo: Library of Congress

**Product Spotlight**

*Safety and Beauty:  
Alumi-Guard's New Railing System*



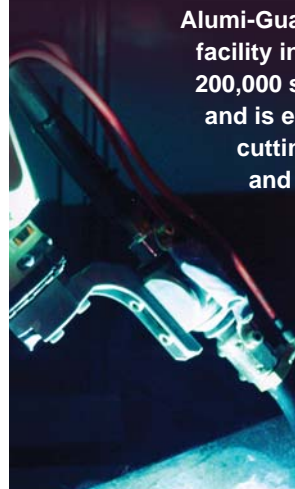
Photos Alumi-Guard

Complementing a variety of architectural styles, Alumi-Guard's new Railing System safely guides pedestrians to their destinations. Available in six standard colors, Alumi-guard Railing fits a variety of commercial and residential applications and meets strict safety codes in all fifty states.

Constructed from the same high-grade quality aluminum used in Alumi-Guard Fence, the new Railing System is manufactured using cutting-edge techniques and is both durable and easy to install. Alumi-Guard Railing meets most specifications - including pool code standards for hand railing.

**Focus: Alumi-Guard Manufacturing & Services**

Alumi-Guard's state-of-the-art manufacturing facility in Brooksville, Florida provides over 200,000 square feet of manufacturing space and is equipped with the latest technology, cutting-edge manufacturing techniques, and advanced equipment to ensure the highest quality product.



CNC MILLING



Offering a fully staffed robotic welding department, precision CNC milling machines, and our exclusive "Armor Guard" advanced powder coating system - Alumi-Guard can meet or exceed almost any commercial manufacturing service required.

**Call Nick Woodard for additional information:  
(877) 258-6448**

## THE ALUMI-GUARD QUICK-SHIP PROGRAM



The building Alumi-Guard selected is located in the Mid Valley Industrial Park in Olyphant, PA just 10 minutes from Downtown, Scranton. Office hours for this location are Monday thru Thursday from 8:00 AM – 5:00 PM.

### Quick Ship - Scranton

*Delivery within Days...*

Alumi-Guard opened a Quick Ship warehouse in Scranton, PA in May of 2009 in order to better serve customers in the Northeast and upper Midwest. The purpose of this warehouse is to provide Quick Ship products to customers needing a 5 day ship window or less.

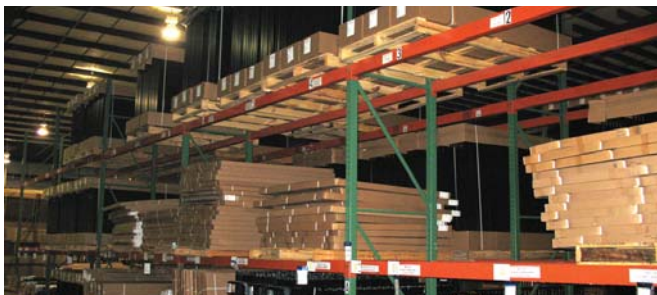
The Greater Scranton area is an ideal location for companies wishing to promote product from Maine, New York, Virginia, and west to Ohio.



In order to support customers for Quick turn around, Alumi-Guard manages a Quick ship program out of two locations: Brooksville, FL and Scranton, PA. for customers who need product in 5 days or less.

### Quick Ship - Brooksville

*Toll Free 877-258-6448  
(Both Locations)*



All quick ship product is available in black, residential grade with a rackable punch. Alumi-Guard stocks (11) different styles within the Ascot, Belmont and Canterbury product line families in 48, 54, 60 inch panels with 2 and 3 channel configurations.

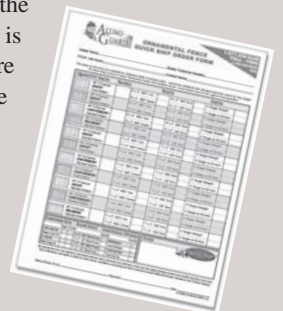
In addition Alumi-Guard also stocks 4 and 5 ft walk gates to compliment the three different styles of fence offered within this program.

All product is available through Alumi-Guard's Quick Ship program as listed on the Quick ship form.



Photos: Alumi-Guard

All eleven products listed on the Quick Ship order form (form is included with this newsletter), are available through the Alumi-Guard Quick Ship Program and are ready for immediate delivery from the Scranton, Pennsylvania or Brooksville, Florida facilities. Call 877-258-6448 to place your order today.



## Alumi-Guard Community News

### *New Gate Adds A Measure of Security to Historic Cemetery*

In June of 2009 two Hernando county teens broke into a crypt at the historic Spring Hill cemetery. Alyce Walker, caretaker for the cemetery had problems in the past with vandalism as reported in an article by Hernando Times.

Alumi-Guard heard of this problem and donated a 13 ft. single-swing Industrial-grade gate to secure the entrance to this historic cemetery. Alyce Walker was thrilled by the donation and said the new gate was "awesome". Mrs. Walker plans to add security lights and additional fencing to match the swing gate donated by Alumi-Guard.

Photo: Hernando Times



## Employee News & Events

The Dawn Center in Hernando County provides shelter, information/referral, hotline, intervention, support groups, court advocacy, service management and community education to women and children who are victims of physical, mental or sexual abuse.

Debbie Andrews who works for the Dawn Center was desperate for basic living supplies at the end of last year to support the shelter. According to Debbie these supplies are critical for the day to day activities for individuals who use this shelter. Alumi-Guard employees became aware of this need in late November of last year.



## Dawn Center

*Domestic & Sexual Violence Shelter of Hernando County*

In the 3 weeks between Thanksgiving and Christmas employees of Alumi-Guard raised approximately \$800 dollars to support the Dawn Center. Debbie Andrews was invited to Alumi-Guard's Christmas party to receive the donation and to say a few words about the Dawn Center and to thank Alumi-Guard for all their support.

Photo: Alumi-Guard

